Capitol Investments: The Marketability of Political Skills Glenn R. Parker http://www.press.umich.edu/titleDetailDesc.do?id=323198 The University of Michigan Press

Contents

List of Figures	ix
List of Tables	xi
Acknowledgments	xiii
1. Introduction	1
2. Politicians, Institutions, and Human Capital; or, Becker Goes to Washington	17
3. Methodology: Data and Variables	46
4. Congress as Workplace: The Production of Marketa Human Capital	ble 63
5. Returns to Specialized Training: Career Mobility an Grooming Lobbyists	d 92
6. Returns to General Training: Competitive Wages—lat a Price	But 123
7. Summary of Findings and Implications	161
Appendix	181
References	183
Name Index	193
Subject Index	197