## **Contents**

1: Architecture: Applied Science	1
Part 1: Architecture as an Art and a Science Pre-Listening Activities Strategy: Listening for and Giving Encouragement in Discussion Reading about Architectural Achievements Listening 1 (Information): Getting the Information You Need Speaking: Greetings Making Contact	2 2 3 5 7 8 9
Part 2: Architecture as an Art Pre-Listening Activities Strategy: Listening for and Determining the Speaker's Feelings Speaking: <i>I'm Sorry</i> and <i>Excuse Me</i> Listening 2 (Groups): Managing Group Dynamics Information Gap	10 10 11 12 14 16
Part 3: Architecture as a Science Pre-Listening Activities Strategy: Listening for and Using Time Signal Words and Phrases Note-Taking Strategy: Using an Abbreviation Log Vocabulary Power Listening 3 (Lecture): Construction and Structural Engineering In-Depth Discussion Rapid Vocabulary Review Synthesizing: Projects and Presentations Vocabulary Log	19 19 20 22 24 25 27 28 29 30
2: Marketing: Product Management	32
Part 1: Branding Pre-Listening Activities Strategy: Listening for and Giving Advice Reading about Business Advice Listening 1 (Information): Listening for Advice Speaking: Asking for Advice Making Contact	33 33 34 35 38 39 40

iv	Contents
D (2 D 1 (D))	4.1
Part 2: Product Differentiation	41
Pre-Listening Activities	41
Strategy: Listening for and Making Comparisons	42
Speaking: Stating Contrasts	44
Listening 2 (Pairs): Comparing and Contrasting	46
Ranking	49
Part 3: Marketing Mix	50
Pre-Listening Activities	50
Strategy: Listening for and Using Continuation Signal	
Words and Phrases	51
Note-Taking Strategy: Using a T-Chart	53
Vocabulary Power	54
Listening 3 (Lecture): The Marketing Mix	55
In-Depth Discussion	57
Rapid Vocabulary Review	58
Synthesizing: Projects and Presentations	59
Vocabulary Log	60
3: Earth Science: Earth's Composition	62
Part 1: Global Positioning	63
Pre-Listening Activities	63
Strategy: Listening for and Giving Interesting Facts	64
Reading about Geodesy	65
Listening 1 (Information): Listening for Interesting Facts	68
Speaking: Using the Telephone	69
Making Contact	71
Part 2: Earthquakes	72
Pre-Listening Activities	72
Strategy: Listening for and Using Questions to Check Comprehensi	on 74
Speaking: Stating Comprehension or Incomprehension	76
Listening 2 (Groups): Making Sure Everyone Understands	78
Information Gap	81
Part 3: Types of Rocks	83
Pre-Listening Activities	83
Strategy: Listening for and Using Classification or Example	
Signal Words and Phrases	84
Note-Taking Strategy: Using a Classification Chart	86

Four Point Listening and Speaking Intro: English for Academic Purposes Keith S. Folse and Robyn Brinks Lockwood http://www.press.umich.edu/titleDetailDesc.do?id=3368083 Michigan ELT, 2011

Contents	V
37 1 1 D	0.0
Vocabulary Power	88
Listening 3 (Lecture): Types of Rocks	89
In-Depth Discussion	91
Rapid Vocabulary Review	92
Synthesizing: Projects and Presentations	93
Vocabulary Log	94
4: U.S. History: Presidents	96
Part 1: Abraham Lincoln	97
Pre-Listening Activities	97
Strategy: Listening for and Taking Guesses	98
Reading Lincoln's Gettysburg Address	100
Listening 1 (Information): Listening for Guesses	101
Speaking: Expressing Certainty	102
Making Contact	104
Part 2: Richard Nixon	105
Pre-Listening Activities	105
Strategy: Listening for and Presenting Arguments	106
Speaking: Interrupting	108
Reading about Richard Nixon's Agenda	110
Listening 2 (Groups): Discussing an Issue	112
Ranking	115
Part 3: John F. Kennedy	116
Pre-Listening Activities	116
Strategy: Listening for and Using Cause-and-Effect	
Signal Words and Phrases	117
Note-Taking Strategy: Using an Event Chart	119
Vocabulary Power	120
Listening 3 (Lecture): John F. Kennedy's Legency	123
In-Depth Discussion	123
Rapid Vocabulary Review	124
Synthesizing: Projects and Presentations	125
Vocabulary Log	126

Vİ	Contents
5: Chemistry: The Elements	128
Part 1: Green Chemistry	129
Pre-Listening Activities	129
Strategy: Listening for and Giving Opinions	130
Speaking: Asking for an Explanation	132
Reading about Hydrogen	133
Listening 1 (Information): Listening to an Academic Presentation	135
Making Contact	136
Part 2: The Periodic Table of Elements	137
Pre-Listening Activities	137
Strategy: Listening for and Using Spatial Signal Words and Phrases	139
Speaking: Confirming Correct or Incorrect	141
Listening 2 (Pairs): Describing and Confirming	143
Information Gap	147
Part 3: Ocean Acidification	149
Pre-Listening Activities	149
Strategy: Listening for and Using Changing-the-Topic	
Signal Words and Phrases	150
Note-Taking Strategy: Using a Spider Chart for Related Topics	152
Vocabulary Power	154
Listening 3 (Lecture): Ocean Acidification	155
In-Depth Discussion	157
Rapid Vocabulary Review	158
Synthesizing: Projects and Presentations	159
Vocabulary Log	160
6: Fine Arts: Arts Appreciation	162
Part 1: Sculptures	163
Pre-Listening Activities	163
Strategy: Listening for and Making General Statements	164
Reading about Art	165
Listening 1 (Information): Listening for Generalizations	168
Speaking: Expressing Positive or Negative Reactions	169
Making Contact	171

Four Point Listening and Speaking Intro: English for Academic Purposes Keith S. Folse and Robyn Brinks Lockwood http://www.press.umich.edu/titleDetailDesc.do?id=3368083 Michigan ELT, 2011

Contents	Vİİ
Part 2: Painting	172
Pre-Listening Activities	172
Strategy: Listening for and Giving Additional Reasons	173
Speaking: Making Yourself Clear	174
Listening 2 (Groups): Discussing Art	178
Ranking	181
Part 3: Photography	183
Pre-Listening Activities	183
Strategy: Listening for and Using Main Idea Signal Words and Phrases	184
Note-Taking Strategy: Using a Main Idea Table	186
Vocabulary Power	187
Listening 3 (Lecture): Photography	188
In-Depth Discussion	190
Rapid Vocabulary Review	191
Synthesizing: Projects and Presentations	192
Vocabulary Log	193