

Contents

To the Student ix

- 1. Introductory Exercises** 1
 - Roommate Search 1
 - Synergy (Lost at Sea) 7

- 2. Philosophy (Distributive Justice)** 15
 - The Candy Bar Dilemma 15
 - The Race 19
 - Mrs. Kerr and Ms. Pink 23
 - Finders, Keepers 27
 - Joe, His Bread, and the Lifeboat 31
 - Sam and the Posse 33

- 3. Law** 35
 - Crime and Punishment 35
 - Humor in the Court 41
 - Organ Transplantation 46

- 4. Ethics** 53
 - Coercion/Paternalism 53
 - Paternalism in Action: American Laws 63
 - JFK Memorial Hospital versus Heston 67
 - The Desert Dilemma 70
 - Health Care: Rationing 76
 - Health Care: Providing Services to Visible and Invisible Victims 82
 - Knowledge, Information, and Ethics in Relation to Insurance and Health Care 86

- 5. Psychology** 89
 - Survey 89
 - Marriage, Cross-Culturally 92
 - Marital Issues 99
 - Divorce 106
 - Rationality (Sunk Costs) 109

- 6. Business Negotiation** 118
- Freeloaders 118
 - The Great Bun Caper 122
 - The Cow Dung Gaffe 129
 - Laying Off at the Auto Plant (A Personnel Dilemma) 134
- 7. Linguistics** 138
- You Don't Understand Me 138
 - Arranging the Marriage of Indira and Raphael (An Indirect
Speech Exercise) 145
 - Conditionally Speaking 150